



Annual Report

Schuylkill Alliance for Health Care Access, Inc.

July 1, 2006 to June 30, 2007

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Mission of Schuylkill Alliance for Health Care Access

Help to create a healthier community by increasing the availability of and access to primary and preventive medical, dental and behavioral services for the residents of Schuylkill County who are underserved.



History of the Schuylkill Alliance for Health Care Access, Inc.

The Schuylkill Alliance for Health Care Access is a private non-profit organization that has served the health care needs of uninsured and underinsured residents of Schuylkill County, Pennsylvania, since 2003. It is unique in its approach to solving the problem of delivering affordable quality primary and preventative health care to this ever-growing segment of society.

The Alliance originated in 1999 as the Health Care Access Coalition of Schuylkill County, consisting of the County's Human Service agencies, Schuylkill Transportation System, and the four hospitals in Schuylkill County, which came together to address the barriers limiting access to health care services. The group recognized the disparities that existed in delivery of primary medical, dental, and behavioral care for residents of Schuylkill County. The group became a sub-committee of Healthy Community Committee of Schuylkill County's VISION program.

In 2003, the group adopted a new philosophy and it became The Schuylkill Alliance for Health Care Access. Leadership changed its focus to access to basic health care services, recognizing that access to basic health care was a problem to be addressed by entire community. The coalition expanded its membership to include representation from the business community, faith-based organizations, social services agencies, State and County government, human service agencies, allied health providers, the media, and health care consumers.

In June 2003, the Alliance received a federal grant for the development of its infrastructure and incorporated as Pennsylvania Nonprofit Corporation in July 2003. From August to December 2003, the organization focused on corporate bylaws, board membership, and other legal and organizational aspects of the entity.

In November 2005, the Alliance Board of Directors hired a new staff that developed an Information Technology system, a network of providers, strategic and marketing plans, and established the programs, policies, and procedures within which it operates. The program began full services to clients in February 2006 and has seen exponential growth in the number of clients served, those cycled off the program, services offered to its clients, and in the number of participating health care providers in the network.

The actual savings seen by the clients of the Schuylkill Alliance continue to grow each month, and the community realizes a betterment in its quality of life as the health of its uninsured residents improves.

The Schuylkill Alliance for Health Care Access is one of three programs of its kind in the Commonwealth of Pennsylvania. Similar programs exist in York and Lancaster Counties.

The Alliance's efforts have been recognized at the Federal and State levels, as well as receiving public recognition from the Schuylkill County Commissioners and the City of Pottsville.

Report of the Executive Director – September 10, 2007

1. Grants: IT Grant from Ascension for \$21,000 for Information exchange has been closed out. All hospitals, with the exception of St. Luke's, are connected and information about uninsured and cash pays is being forwarded on a regular basis to the Alliance. The Alliance then contacts these individuals and extends an invitation to join the Alliance. Because St. Luke's numbers are considered statistically insignificant, they will not be connected. They will continue with referrals from the ER and other staff.

Grant status:

- GlaxoSmith Kline – (\$20,000) – Pending
 - Case Foundation – (\$5,000) – Pending
 - Verizon Foundation (\$20,000) – Pending
 - KNBT Foundation (\$10,000) – Pending
 - Van Heusen Foundation (\$8,000) – Pending
 - Premier Cares (\$70,000) through Schuylkill County VISION – Pending
2. Finances: All the information for the 2007 Audit will go to Norm Lettich on August 24. At that time, we will sign a contract with Patton and Lettich for them to begin doing our payroll in September. Diane Boris, Director of Finance, and Joyce Buggy of the payroll department at the Good Samaritan have worked with me on finances and the payroll for the past few months and have been very helpful.
 3. United Way: The application and financial reports are in. The United Way Executive Committee will meet in September to review the Alliance's application for Affiliate Member status.
 4. Poverty Forum: I attended a poverty forum on August 9 sponsored by Schuylkill Community Action, where we discussed the issues facing Schuylkill County in areas of health, education, and employment. Results of the meeting are being compiled and will be available to us in September along with the results of the Community Survey.
 5. Legislative Contacts: Regular contact continues with the three PA legislative representatives from Schuylkill County, Sen. Rhoades, and US Rep. Tim Holden. Rep. Neal Goodman included a \$250,000 line item for the Alliance in his budget request for the PA appropriations bill, and we are waiting for the publication of the budget to determine how it will be presented to us, either by an earmarked DCED grant, or as a non-binding cash allowance. Sen. Rhodes' office is researching this.

We are waiting for final approval of the earmarked \$100,000 from Sen. Specter for the Alliance for FY 2008, which has passed out of the Senate. The appropriations bill is now in conference committee with the House. While there are no guarantees of this money, the fact that they called us to inform us on the progress of the bill has good indications for us.

Bill Hanley, Tim Holden's Chief of Staff, is also working of finding some money for us from the federal budget. Neal Goodman's praise of the Alliance is what prompted him to do so.

6. Dental Health Care: I met with Mary Grace Rugh of the Berks/Schuylkill Dental Hygienists Assn. regarding an opportunity they are presenting for them to work with the Alliance through the DePaul Dental Clinic for cleanings and fillings. Their board will meet in late September and they have asked me to meet with them to work out details.
7. Employer Contacts: The following employers were contacted during FY 2007:

Brick Force; Kelly Services; Tremont Pharmacy; Boscov's; Waymart Food Stores; Yooter; Gilberton Borough; Orwigsburg Borough; KNBT Bank; Schuylkill Women in Crisis; Fessler USA; Compass Rose Health Care; Addus Health Care; The Grateful Thread; Hong Kong Buffet; Broad Mountain Manor Nursing Home; Dollar General; Farmers' Associates; Lori's Angels; Kreitzer Sanitation; Attendant Care Program of Schuylkill County; Heritage Ford; Curves; Gramma's; Palermo's; McDonald's; Cambridge Lee; Heritage Ford; Schoeneman Corp.; Avenues; and York Terrace Nursing Home. Regular contacts continue at PA CareerLink, Schuylkill Community Education Council, and at McCann School of Business.
8. Schuylkill County Fair: The Alliance staffed a booth at the Schuylkill County Fair to recruit clients and pass along information. Child Development was instrumental in helping the Alliance with passing along information and storing our information in a safe locale when the Fair was closed. We enrolled one person at the Fair.
9. Office Move: The Alliance moved to the third floor of the Incubator with little or no interruption of service during the week of August 20. All IT equipment is HIPPA-compliant. All contact information will remain the same.
10. IT Consultant: The Alliance has acquired a new IT consultant, OMI Technology, which is located in the Incubator. This will result in a higher consulting expense, but it will be more efficient and timely with IT support.

Respectfully Submitted,

Judith Schweich
Executive Director

SCHUYLKILL ALLIANCE FOR HEALTH CARE ACCESS, INC

EXPENSE REPORT AS OF June 30, 2007

	<u>Budget FY 07</u>	<u>Actual Exp Month of June-07</u>	<u>Actual Exp YTD June-07</u>	<u>Budget \$\$\$ Remaining</u>
<u>Operating Expenses:</u>				
Advertising & Marketing	\$7,500.00	\$0.00	\$3,145.61	\$4,354.39
Bank Fees	\$0.00	\$0.00	\$21.75	-\$21.75
Books and subscriptions	\$150.00	\$0.00	\$0.00	\$150.00
Computer,printer, server	\$10,000.00	\$0.00	\$0.00	\$10,000.00
Dues/Memberships	\$500.00	\$10.00	\$141.34	\$358.66
Fax use	\$60.00	\$0.00	\$55.00	\$5.00
Fringe Benefits	\$7,545.84	\$747.44	\$8,462.73	-\$916.89
Information System	\$9,000.00	\$0.00	\$9,000.00	\$0.00
Insurance - Health	\$20,000.00	\$1,250.04	\$13,685.81	\$6,314.19
Insurance - Directors	\$2,500.00	\$0.00	\$2,254.00	\$246.00
Insurance - Workers Comp	\$0.00	\$0.00	\$650.00	-\$650.00
Legal/Prof. Fees:				
Legal fees	\$1,000.00	\$0.00	\$906.25	\$93.75
Information Technology	\$17,000.00	\$700.00	\$14,131.86	\$2,868.14
Auditor	\$2,000.00	\$0.00	\$1,600.00	\$400.00
Grant Consultant	\$2,000.00	\$0.00	\$1,818.45	\$181.55
Meetings & trainings	\$6,900.00	\$12.00	\$2,148.43	\$4,751.57
Office Supplies& Furniture	\$5,000.00	\$0.00	\$4,236.95	\$763.05
Parking	\$2,000.00	\$0.00	\$1,595.00	\$405.00
Photocopies	\$800.00	\$0.00	\$181.55	\$618.45
Postage	\$300.00	\$0.00	\$292.24	\$7.76
Rent	\$6,750.00	\$0.00	\$5,215.00	\$1,535.00
Registration	\$0.00	\$0.00	\$15.00	-\$15.00
Salary	\$98,716.20	\$8,115.20	\$96,297.40	\$2,418.80
Misc Supplies	\$0.00	\$0.00	\$314.60	-\$314.60
Telephone	\$5,000.00	\$0.00	\$1,677.13	\$3,322.87
Travel	\$3,000.00	\$0.00	\$918.22	\$2,081.78
Web Design	\$1,000.00	\$0.00	\$0.00	\$1,000.00
Web hosting	<u>\$1,428.00</u>	<u>\$162.00</u>	<u>\$566.50</u>	<u>\$861.50</u>
Subtotal	\$210,150.04	\$10,996.68	\$169,330.82	\$40,819.22
Reimbursements to providers	<u>\$25,000.00</u>	<u>\$0.00</u>	<u>\$14,094.11</u>	\$10,905.89
Special Project for linkage	<u>\$21,000.00</u>	<u>\$0.00</u>	<u>\$2,124.00</u>	<u>\$18,876.00</u>
Total Expenses	\$256,150.04	\$10,996.68	\$185,548.93	\$70,601.11



**SCHUYLKILL ALLIANCE FOR HEALTHCARE
SERVICE REPORT**

						TOTAL FY 08
		FEB 06 - JUNE 06	JULY 06 - JUNE 07	July	August	
Referrals		84	654	68	76	144
Enrolled		64	497	56	70	126
Discharged		6	61	2	8	10
Office Visits			419	46	71	117
Labs		47	623	89	62	151
Other		3	188	31	34	65
Prescription Savings			\$24,219.44	\$4,537.10	\$3,880.04	\$8,417.14
Provider Costs	Type					
MRA	Office	\$459	\$3,378.51	\$338.50	\$283.00	\$621.50
	Lab	\$553	\$2,746.04	\$284.96	\$215.25	\$500.21
	Other	\$76.25	\$2,425.96	\$105.40	\$86.64	\$192.04
Comp Wom	Office		\$1,286.50	\$132.50	\$0.00	\$132.50
	Lab		\$134.27	\$13.50	\$0.00	\$13.50
	Radiology		\$285.00	\$0.00	\$0.00	\$0.00
	Other		\$881.36	\$122.64	\$0.00	\$122.64
Otolaryn.	Office		\$190.00	\$17.00	\$17.00	\$34.00
	Lab		\$0.00	\$0.00	\$0.00	\$0.00
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$121.43	\$0.00	\$56.00	\$56.00
Sch Surg	Office		\$68.00	\$0.00	\$34.00	\$34.00
	Lab		\$0.00	\$0.00	\$0.00	\$0.00
	Radiology		\$89.50	\$0.00	\$0.00	\$0.00
	Other		\$579.20	\$0.00	\$18.75	\$18.75
St. Catherine	Office		\$210.00	\$40.50	\$27.00	\$67.50
	Lab		\$114.67	\$114.64	\$21.45	\$136.09
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$988.61	\$19.43	\$0.00	\$19.43
Urology	Office		\$85.00	\$0.00	\$0.00	\$0.00
	Lab		\$3.00	\$0.00	\$0.00	\$0.00
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$0.00	\$0.00	\$0.00	\$0.00
Potts Radio	Radiology		\$234.59	\$0.00	\$29.00	\$29.00
Anthracite	Radiology	\$18	\$153.00	\$0.00	\$0.00	\$0.00
	Other		\$31.00	\$0.00	\$0.00	\$0.00
IMG	Office		\$155.50	\$40.50	\$0.00	\$40.50
	Lab		\$67.79	\$11.38	\$0.00	\$11.38

	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$338.73	\$0.00	\$0.00	\$0.00
Sophy Wheeler	Office		\$96.00	\$13.50	\$27.00	\$40.50
Pujara	Office		\$190.16	\$0.00	\$42.56	\$42.56
Zawisza	Office		\$17.00	\$0.00	\$0.00	\$0.00
	Office		\$312.25	\$0.00	\$54.00	\$54.00
	Lab		\$21.50	\$0.00	\$10.75	\$10.75
Saraceni	Office		\$13.50	\$0.00	\$59.50	\$59.50
	Lab		\$0.00	\$0.00	\$0.00	\$0.00
PIA	Office		\$32.00	\$0.00	\$40.50	\$40.50
	Lab		\$0.00	\$0.00	\$31.68	\$31.68
	other		\$0.00	\$0.00	\$40.00	\$40.00
Russo	Office		\$0.00	\$0.00	\$0.00	\$0.00
	Lab		\$0.00	\$0.00	\$0.00	\$0.00
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$9.50	\$0.00	\$0.00	\$0.00
Sterling Tamaqua Family Practice	Office		\$0.00	\$0.00	\$13.50	\$13.50
	Lab		\$0.00	\$0.00	\$3.00	\$3.00
PHWC	Lab	\$100.50	\$532.64	\$111.19	\$248.80	\$359.99
	Radiology		\$457.13	\$69.00	\$0.00	\$69.00
	Other		\$102.32	\$103.97	\$282.75	\$386.72
	Anesthesia		\$79.30	\$0.00	\$0.00	\$0.00
St Luke's	Office		\$0.00	\$13.50	\$13.50	\$27.00
	Lab		\$0.00	\$0.00	\$44.29	\$44.29
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$19.00	\$0.00	\$0.00	\$0.00
GSRMC	Lab		\$0.00	\$0.00	\$0.00	\$0.00
	Radiology		\$0.00	\$0.00	\$0.00	\$0.00
	Other	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00
Quest LVPG	Lab		\$317.93	\$17.00	\$54.55	\$71.55
	Lab		\$122.50	\$31.75	\$38.75	\$70.50
	Other		\$17.50	\$0.00	\$0.00	\$0.00
Orthopedic	Office		\$101.50	\$28.00	\$30.50	\$58.50
	Lab		\$26.69	\$0.00	\$0.00	\$0.00
	Other		\$110.59	\$0.00	\$16.73	\$16.73
Sch Open MRI	Radiology		\$131.09	\$0.00	\$0.00	\$0.00
			\$0.00	\$0.00	\$0.00	\$0.00
GSRMC DC	Office		\$70.50	\$0.00	\$0.00	\$0.00
NPCS LLC	Office		\$35.00	\$0.00	\$89.63	\$89.63
Hawley	Office		\$13.50	\$0.00	\$0.00	\$0.00
TOTAL		\$1,299	\$17,809.09	\$1,628.86	\$1,943.58	\$3,572.44

Schuylkill Alliance for Health Care Access Client Demographics

Report for period from 7/1/2006 to 6/30/2007 (FY2007)

Residence	
Andreas	1
Ashland	15
Auburn	7
Barnesville	7
Brockton	2
Coaldale	3
Cressona	8
Cumbola	3
Delano	4
Frackville	19
Friedensburg	2
Gilberton	1
Girardville	7

Residence	
Gordon	1
Hegins	3
Mahanoy City	21
Mahanoy Plane	1
Mar Lin	4
McAdoo	4
Middleport	3
Minersville	29
New Philadelphia	6
New Ringold	7
Orwigsburg	15
Pine Grove	23
Port Carbon	11

Residence	
Port Clinton	1
Pottsville	155
Ringtown	8
Schuylkill Haven	42
Shenandoah	27
St. Clair	81
Summit Station	1
Tamaqua	26
Tower City	1
Tremont	8
Valley View	4
TOTAL	561

Referral Status To Date	
Number screened	738
Number enrolled	561
Number disenrolled	67
Referred to Primary Care:	152
Referred to Diagnostics:	11
Referred to Specialist Care:	92

Gender	
Male:	240
Female:	321
TOTAL	561

Female Head of Household	
Female Head of Household:	106

Age	
19 - 24	91
25 - 34	134
35 - 44	133
45 - 54	118
55 and over	85

Receiving Other Services	
Food Stamps	22
Fuel Assistance	1
General Relief	1
TANF	3

Household Size	
8 or more	137
1 person	115
2 people	140
3 people	62
4 people	59
5 people	29
6 people	9
7 people	1

Referrals to Specialist Care between 2/1/2007 and 6/28/2007

Administrative Medicine	2
Anesthesiology	1
Dentists	7
Diagnostic Radiology	6
Family Practice	49
Gastroenterology	4
General Practice	238
General Surgery	6

Gynecology	69
Mental Health	1
Obstetrics	5
Orthopaedics	6
Otolaryngology	5
Psychiatry	4
Radiology	14
Urology	5

Ethnicity

African American	41
Asian/ Pacific Islander	5
Caucasian	481
Hispanic	24
Not answered	2
Other	8
TOTAL	561

Total referred for care	422
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Personnel Activity Breakdown
Fiscal Year 2007

Name: Judith Schweich	% of Time Associated With Activity
Administrative	
Management (Finance, Office Management, Personnel Management)	10
Administrative Support	0
Reports	6
Committee Meetings	4
IT and Support	0
Development	
Grant Writing	33
Outreach	
Public Relations/Marketing	30
Job/Health Fairs	5
Presentations (Agencies, Employers, Community)	10
Customer Service	
Intakes	.5
Case Management	0
Prescription Assistance	0
Patient Billing	0
Miscellaneous Activities	1.5
TOTAL	100%

Personnel Activity Breakdown
Fiscal Year 2007

Name: Jamison Gunoskey	% of Time Associated With Activity
Administrative	
Management (Finance, Office Management, Personnel Management)	0
Administrative Support	0
Reports	0
Committee Meetings	4
IT and Support	5
Development	
Grant Writing	0
Outreach	
Public Relations/Marketing	0
Job/Health Fairs	5
Presentations (Dr.'s offices, CareerLink, Schools)	5
Customer Service	
Intakes	13
Case Management	33
Prescription Assistance	16
Patient Billing	18
Miscellaneous Activities	1
TOTAL	100%

Personnel Activity Breakdown
Fiscal Year 2007

Name: Judith McAndrew	% of Time Associated With Activity
Administrative	
Management (Finance, Office Management, Personnel Management)	
Administrative Support	58
Reports	0
Committee Meetings	4
IT and Support	0
Development	
Grant Writing	0
Outreach	
Public Relations/Marketing	0
Job/Health Fairs	5
Presentations (CareerLink, Schools)	2
Customer Service	
Intakes	23
Case Management	0
Prescription Assistance	2
Patient Billing	3
Miscellaneous Activities	3
TOTAL	100%