



EXECUTIVE SUMMARY

Coordinated Care Network (CCN) is a 340B contracted pharmacy that provides specialty pharmacy and case management services to 340B Covered Entities. CCN was formed in 1996 by a network of safety net providers and was funded by the U.S. Department of Health and Human Services¹ to build its 340B program. To date, CCN has serviced more than 37,000 patients and dispensed more than 800,000 (340B) medications.

CCN service offerings include the following:

340B HIV/Specialty Pharmacy Management Services: CCN's central pharmacy and mail order facility provides 340B Covered Entities, including Part D Ryan White Clinics, with specialized contracted pharmacy services for patients that require a high degree of coordination. CCN's Specialty Pharmacy Division provides adherence tracking and reporting, monthly refill reminders, 24/7 access to HIV specialty-trained pharmacists, one-on-one HIV Specialty Care Representatives for each patient, and customized mail delivery services, including delivery alerts, re-routing and alternative location deliveries. Becoming an extension of the Covered Entity's clinical team, CCN's specialty pharmacy model allows Covered Entities to enhance care while capturing a new revenue stream.

340B Physician Dispensing and Mail Order Services: CCN provides 340B Covered Entities with turn-key on site physician dispensing systems, prepackaged medications and mail order refills, along with administrative, financial and regulatory reporting services. Through this system, Covered Entities are able to dispense on-site, process refills via mail order, offer significant discounts to uninsured patients, increase convenience and compliance, and generate a new revenue stream for their organization. CCN has contracted with 48 facilities for implementation of this program.

340B Poly-Pharmacy Member Case Management Services: In this program, a Medicaid Managed Care Organization (MCO) identifies its "poly-pharmacy²" members and delegates the case management of them to a Covered Entity. The Covered Entity, which has an existing 340B contracted pharmacy relationship with CCN, sub-delegates part of its case management responsibilities for these members to CCN (under a separate contract). Through mail, telephone and outreach techniques, CCN case managers (on behalf of the Covered Entity) provide ongoing case management services to all identified members, on a voluntary basis. Through this process, all members receiving case management services become patients of the Covered Entity and are eligible for 340B discounted medications. As such, each poly-pharmacy member is offered the

¹ Health Resources and Services Administration (HRSA), Community Access Program (CAP)

² Those members with pharmacy costs exceeding \$400 PMPM or \$4,800 PMPY.

option of transferring his/her prescriptions to the Covered Entity's 340B contracted pharmacy (CCN), which provides free home delivery, refill reminders and other services. As a result, the Medicaid MCO receives the clinical benefit of case management along with drug discounts through the 340B program; the Covered Entity is able to generate a new revenue stream for its pharmacy and case management services; and patients receive free home delivery and refill reminder services, in addition to case management services.

CCN also provides 340B consulting services for Covered Entities, state governments and Medicaid Managed Care Organizations.

To obtain more information about CCN and its programs, please contact Dave Giannangeli, Director of Business Development at 412-349-6355 or email: djg@coordinatedcarenetwork.org.